



Hello,

Oh it's December already and pretty quickly the remaining days of 2006 will slip away. The New Year will mark the start of our sixth year in business and we have much happening in 2007. We welcome Angela Martin to our team and announce the creation of a new arm to assist you in the planning and management of your business events.

I believe the real magic is in the personal service we provide. Our team will work with you through each phase of planning. From budget formation to onsite management; we worry about everything...so you don't have to. Our involvement will ensure a smooth and professional orchestration guaranteeing the creative and professional integrity of your business event. Our combination of outsourcing and innovative procedures with our many years of experience in the meeting and conference industry will deliver a superior product and service. Whether you have an existing event in need of more efficient management or if you just want expert advice, we are the company for you! Find out more from Jim Conway or Lisa Moloney.

I had the pleasure of enjoying a few days in Malaysia doing some Hotel site inspections and some sailing along the coast. I experienced some great hospitality along the way and when it rains - it rains! One afternoon we had about three inches in two hours. Coming home I have really noticed how dry our countryside is and hopefully we don't have any major bushfires over summer.

On behalf of the team here at Key Conference Solutions I wish you all the very best for the festive season and to many happy times spent with family and friends.

Regards,

Jim Conway

THE CUMBERLAND MARYSVILLE
BREAKFREE AANUKA BEACH RESORT
LILIANFELS BLUE MOUNTAINS
HAPPENINGS
OUT AND ABOUT
SHARING THE KNOWLEDGE
JOIN AUSTRALIA'S TOP COMPANIES
YOUR SAY
CONTACT US



P.S. Our office will be open all the way through the holiday period and the next edition of our newsletter will be on its way to you in February 2007.

VENUE REVIEW

The Cumberland Marysville and Villa Day Spa



Set in the picturesque town of Marysville, and surrounded by manicured gardens, The Cumberland provides the ideal environment for delegates to achieve the highest level of productivity.

The Cumberland Marysville provides the highest degree of excellence in conference services with an emphasis on the most important aspect - human services. The excellent facilities include five dedicated conference rooms accommodating up to 150 delegates, all equipped with modern communication equipment. The full range of business/secretarial services are provided to delegates and the conference staff will ensure your event runs smoothly.

And when it's time to unwind delegates can relax in the lounge by the open fire, explore the extensive gardens or surrounding Yarra Ranges National

HAPPENINGS

Meet Big Dave



"Big Dave" Staughton - Speaker, Trainer, M.C. & Consultant - is a mountain of a man who inspires, motivates and moves audiences with his enthusiasm and energy. A successful self-made businessman he is a walking library of business

case studies, quotes and real life stories. Dave exudes big energy and big passion! He is funny, frenetic and fired-up when it comes to producing long-term sustainable business results with positive people.

David specialises in motivating people to move beyond their comfort zone try new things and get much more out of life. David specialises in changing mindsets and generating sustainable long-term behavioral change and most of all - improving business productivity and profitability. David offers total commitment and will do what it takes to get results ! David is friendly, easy-going and easy to work with. He is happily married with three children and finds time to balance his many business activities with quality family time.

His **HOT** Topics include

- *How to Attract, Retain & Inspire the Best Staff
- *Manage & Motivate Young Teams-Gen X&Y

Park, workout in the gym followed by a swim in the Indoor Heated 20 metre x 5 metre swimming pool. You can indulge your delegates with a rejuvenating massage or any one of the wide range of restoring treatments at the Villa Day Spa. Nearby is an 18-hole golf course, horse riding or in winter Nordic skiing at Lake Mountain only 20 minutes away.

Find out more from [Lisa-Maree Roberts](#) 613 9870 4611

BreakFree Aanuka Beach Resort, Coffs Coast, Northern NSW



Nestled between two headlands on absolute beach frontage and set in hectares of landscaped tropical gardens, BreakFree Aanuka Beach Resort is Coffs Harbour's premier boutique resort.

Boasting spectacular ocean views from its superb dining venues and two of its primary conference rooms, your delegates can relax and enjoy the tropical feel of your conference, complimented with all of the luxuries offered by a 4½ star resort. Offering 118 accommodation rooms from garden set Studio Rooms, self contained two bedroom spa villas to the luxury of Polynesian spa bures.

Aanuka can cater for conferences with up to 220 delegates with 3 primary conference areas and the support of an on-site audio-visual company.

Find out more from [Lisa Moloney](#) +61 3 9870 4611.

Lilianfels Blue Mountains Resort & Spa



For your next conference, retreat to the mountains, abandon stress and embrace wellbeing at Lilianfels Blue Mountains Resort & Spa and give your next conference a refreshing healthy twist.

Nestled on the cliffs above the World Heritage Listed Blue Mountains National Park, Lilianfels is a convenient 90-minute drive from Sydney. Let city stress melt away as your group takes advantage of the many therapeutic activities offered in this tranquil setting. From relaxed Yoga, Pilates and Tai Chi classes, to luxurious spa treatments and meals bound to please connoisseurs of health cuisine, programs are tailor-made to suit each group.

Forget a conference diet made up of heavy pastries and litres of coffee. During your stay you'll be treated to the finest Spa Cuisine, including salads, fish of the day, soups and the most delicious fresh fruit cocktails.

Find out more from [Sue Wall](#) +613 9870 4611

*Be More Effective - Time Management & Beyond
*Dealing with Difficult People (Customers / Clients)
*The Confidence to Charge & Pricing for Profit and
*Improving Your Love Life (Short Comedy Routine).
You can contact Big Dave on 613 9809 8865.

AIME 2007

Where big ideas begin.

The two-day event showcases the best Australian, Asia Pacific and International destinations, products and services, and provides excellent professional education and networking opportunities.

AIME 2007 is on 13 & 14 of February at the Melbourne Exhibition Centre.

HUNTER VALLEY GARDENS WINS

Hunter Valley Gardens has been recognised with a win in the category for **Best Hotel Caterer** at this year's New South Wales Restaurant and Catering Awards.

Executive Chef, Nick Vivian says, "The success and flexibility of the Hunter Valley Gardens enables us to operate in various situations, transporting all essential elements to a different location. The most recent example was a conference with over 600 delegates that we catered for at various times including morning tea, lunch, afternoon tea and a gala dinner".

THE WESTIN QUEENSTOWN TO DEBUT IN NEW ZEALAND

The Westin Brand Continues Its Expansion in the Pacific region - Starwood Hotels & Resorts Worldwide, Inc and Peninsula Road Limited, a fully owned subsidiary of Melview Developments Limited have announced an agreement for Starwood to manage a 177-room hotel in Queenstown, New Zealand's premiere conference and incentive destination. Scheduled to open in 2009, The Westin Queenstown further strengthens Westin's position in the Pacific region.

MAJOR WIN FOR DREAMWORLD

For the third year in a row, Dreamworld has been crowned Best Major Tourist Attraction at the Queensland Tourism Awards and for the first time, the park also won the Meetings & Business Tourism category.

OPENING MID 2007

Due to open in May 2007, Rydges Sabaya Resort Port Douglas will be the perfect destination in Tropical North Queensland to hold your next conference or incentive. The 4.5 star resort will offer a range of 192 guest rooms, as well as one and two bedroom apartments. With a ballroom catering for up to 350 guests theatre style, the resort will also feature leisure facilities such as a signature restaurant, day spa, casual poolside dining and a lagoon style swimming pool with swim up bar.

MEET ANGELA



Our latest edition to the team here at Key Conference Solutions is Angela Martin. She has spent the last three years studying a Bachelor of Business in Marketing and Event Management at Victoria University and is undertaking an optional fourth year of Work Integrated Learning to gain experience with Key Conference Solutions.

Originally from regional NSW, Angela is looking forward to learning all about conference and meeting venues throughout Australia. Angela brings a strong client orientation and commitment to timely and

"Always do sober what you said you'd do drunk. That will teach you to keep your mouth shut"

- Ernest Hemingway

SHARING THE KNOWLEDGE

Our ongoing schedule of briefing sessions and venue inspections ensures our product knowledge is extensive and current which allows us to offer you professional, authoritative and independent advice on the conference and meeting venue scene Australia-wide.

Been in to see us and update us on their venues include Rebecca Middleton - Menzies Sydney, Lisa McKerral - Ascott International, Brian Scales & Sue Bertalmio - Glen Erin Vineyard Retreat, Guy Anand - Allegiance Group, Edwina Mason - Novotel Twin Waters Resort, Winnii Loke & Cheryl Ashley - Melbourne Aquarium, Kristy Ramm - Melbourne's Luna Park, Anne Gottoli - Marriott Hotels & Resorts, Rob Stewart - McDonald - HQ New Zealand, Donna Kessler - Tourism Portfolio, Nick Millis - Off Site Connections, Tanya Gigliotti - Novotel Glen Waverley, Erika Nilsson - Copthorne Hotel & Resort Queenstown, Jane Tanti - Millennium Hotels New Zealand, David Simpson & Marcus Leonard - Choice Hotels Australia, Cindy Paterson - Gold Coast International Hotel, Grace Lassig - Sheraton Noosa Resort & Spa, Jason Leung - Four Points by Sheraton Darling Harbour Sydney, Michael Fontein - Sheraton Perth Hotel, Melanie Birkby - The Westin Fiji, Rebecca Wiles - Starwood Hotels & Resorts, Danielle Bird - Mirvac Hotels & Resorts, Tamara Vermeend and Stacia Morris - Focus New Zealand, Louise Pearse - The Bryon at Byron Resort & Spa and Carly Adler - Fusion Marketing.

"Kindness: a language the deaf can hear and the blind can see"

- Unknown

OUT AND ABOUT

Members of our team have been out and about in October and November personally visiting...

In Queensland Novotel Twin Waters Resort - Sunshine Coast and Ramada Pelican Waters - Caloundra

In Sydney Sofitel Wentworth

In Melbourne Quay West Suites Melbourne, Melbourne Cricket Ground, Melbourne Park, Langham Hotel Melbourne, No 12 Elizabeth Street Kensington, Baroq House, Novotel on Collins, Sarantoga South Yarra, Park Hyatt Melbourne, Crown Promenade, Oaks on Collins, Pinnacle Valley Resort Grand Mercure and Breathtaker All Suite Hotel and Alpine Spa Retreat (Mt Buller)

In Perth Hyatt Regency Perth, Sheraton Perth, Novotel Vines Resort, Joondalup Resort, The Waterfront at Mindarie and Rendezvous Scarborough Beach Perth.

In Malaysia Sheraton Imperial - Kuala Lumpur, Avillion Hotel - Port Dickson, Eastern & Oriental Hotel - Georgetown, City Bayview Hotel - Langkawi and Sheraton Langkawi Beach Resort.

"When you arise in the morning, think of what a precious privilege it is to be alive - to breathe, to think, to enjoy, to love."

- Marcus Aurelius

efficient service from her part time roles in customer service and hospitality. Angela makes the commute each day from the inner west where she lives with friends. She enjoys dance, cooking and is learning Spanish as a second language. We welcome Angela to the team here at Key Conference Solutions.

"You only live once, but if you work it right, once is enough"

- Joe Lewis

JOIN AUSTRALIA'S LEADING COMPANIES

Join Australia's leading companies that are taking advantage of the **free venue-finding service** Key Conference Solutions offers.

Novartis Consumer Health, Track Right Technology, Schering-Plough Pty Ltd, Penfold Audi, QBE Insurance, Origin Energy, Rockwell Automation, Medibank Private, Tyco Fire & Security, Mainfreight Owens International, Zinifex Ltd, Sydney Water, Australian Computer Society, World Council of Hellenes Abroad, Needlework & Tapestry Guild, AXA Australia, Pharmaxis Ltd, CGU Insurance, Ford Motor Company, SCA Hygiene Australasia, Vic Roads, Tabcorp Holdings Ltd, ebay, Simplot, Thomson Learning, Groeneveld Australia Pty Ltd, Mercer Human Resource Consulting, Shirlaws, Bendigo Bank and Servier Laboratories are just some of the organisations who have chosen Key Conference Solutions to source venues throughout Australia, New Zealand and overseas for their upcoming business meetings and conferences.

"Drawing on my fine command of language, I said nothing"

- Anonymous

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Like to see a *previous* edition?
Check out our news archives at our [online library](#).

YOUR SAY

"Very happy! Thank you for helping me at such short notice. You were excellent in meeting and understanding our needs."

Paola Martinez Main

"Quality of information provided was extremely helpful in selecting the right venue to meet our needs."

Jarkko Soininen

"I think you offer an excellent service – your staff are professional, friendly and efficient."

Debbie Hardwick

We're eager to hear what you think of this newsletter.
[Feel free to offer your comments and suggestions.](#)